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Military service completed.

Married, one daughter.

Professional Experience

January 2013 -

Mergen Consulting, Istanbul

- Founding the first Commercial Real Estate Consulting firm specialized in “financial aspects of the Commercial Real Estate”.
- The firm’s motto is “Building the bridge between Real Estate & Finance”.
- Four main business lines, stated as
 - Capital Markets & Transaction Advisory
 - Investment Advisory & Research
 - Investment & Asset Management
 - Retailer Expansion Services

April 2008 – October 2012

Jones Lang LaSalle Turkey

- Establishment of the Capital Markets Department as well as the Advisory Department, as the **Director** of both departments, within Alkas Consulting, changing its name to JLL Turkey.
- Providing in depth analysis to foreign and domestic investor basis on various grounds & platforms, establishing and overseeing the **Capital Markets** activities of the company, including the sale of Netas Land (+ USD 100 millions) and acquisition of Redevco portfolio by Blackstone (+ EUR 200 millions). The department is known as the unique service provider and market leader in its area and is by far the market leader. More than EUR 1 million fees generated.
- Overseeing the **Strategic Consulting** activities offered by Advisory department as well as **Valuation** services, in cooperation

with London office. Establishing the infrastructure to offer clients tailor-made reports, suitable for their needs. Last 3 years' average fee generation around EUR 750,000.

- **Planning of Research activities** to be published and guiding the team for the establishment of Retail & Office databases, vital for a reliable research activity. Publishing of several very successful reports, including “**Turkey’s Rising Stars**”, “**Istanbul Real Estate Overview**”, “**Ankara Real Estate Overview**”, and **various 1H and Year End reports** having positive feedback on the investment environment & Turkish media.
- Fulfillment of the New Business Development function, local & international, to meet with new potential clients and transfer the business to the related departments once instructed.
- Investigation & opening of new markets such as Northern Iraq, Libya, Georgia & Bulgaria. Investigating and securing pipeline business to justify presence in the new Country.
- Cross Sales activities to multiple departments, especially by the managing the relations with corporate clients such as banks & developers.

August 2003 – April 2008

Yapi Kredi Asset Management, Inc., Istanbul.

- Establishment of the first pension funds of Koc-Allianz in the new-born pension funds industry; being amongst the first pension fund managers of the Turkish market. Managing the riskiest three of the seven funds, defined below.
- Management of the **Flexible Growth Fund**, (2003-2007) investing primarily in Turkish equities and bonds. Outperformed its benchmark on average.
- Management of the **ISE-30 Index Fund**, (2003-08) investing primarily on equities included in ISE-30 index. Outperformed its benchmark on average.
- Management of **International Flexible Fund**, (2003-08) investing on international equities as well as US Treasuries and EU-zone governments, having strategic business cooperation with Pioneer Investment Management, Dublin. Outperformed its benchmark on average & the best performer pension fund of the year in 2006.
- The **International Mixed Fund** of Yapi Kredi Retirement Inc., and the **YKB A Type International Fund** both investing in international securities, are managed since the beginning of 2007.
- Director of the **Quantitative Research & Investment Strategy** Workgroup. Preparing researches based on quantitative models, in order to understand the dynamics of the Turkish securities market.

July 1995 – August 2003

Strateji Securities, Inc., Istanbul.

- Being the **Head of Sales-Trading** in the ICM department, Co-Managed the Variable Fund, founded by the Company. Proprietary Trading within the limits assigned by the Company, both in the

ISE and the Romanian Market, where the Company had a participation (Invesco).

- Assistance to the establishment of the **International Capital Markets** department in the Company with a simultaneous experience in research department. After four years of experience in Sales Trading of Turkish stocks, promoted to the **Head of Sales Trading** position, following the accomplishment of the military service.
- Attended seminars to obtain permission for Floor Trading on ISE Stock Market and for Trading on Bonds and Bills Market. Permissions obtained.
- Portfolio Management Department for 3 months. Experience on different instruments such as stocks, T-bills and Forward agreements.
- Management Trainee for 3 months. Training about Financial Markets and financial structure of Turkey.

August – September 1994

Istanbul Stock Exchange, Istanbul.

- Internship by rotation in several departments of the Exchange. Observation of the system and the organization. Participation into several courses and seminars of the ISE, such as Stock Market Training and Bonds & Bills Market Training.

Academic Background

2007- Present

University of Bahcesehir, Faculty of Social Sciences

- ***Part-Time Professor*** at 2 MBA Programs, the Executive-MBA and MBA on Capital Markets, Lecturing courses on “Investment Analysis & Portfolio Management”.
- Paper issued : “***Asset Allocation in Defined-Contribution Pension Systems: A Comparison of Global Application and Turkey***”, at the International Finance Symposium, May 2006, Istanbul.

2001 - 2006

Ph.D. on Banking at University of Marmara, Institute of Banking and Insurance.

- Ph.D. Thesis, “***Asset Allocation in Portfolio Management***”
- Detailed analysis of asset pricing and valuation.
- Detailed analysis of International and local financial markets, analysis of an optimum global portfolio.

1996 – 1998

MA on Capital Markets at University of Marmara, Institute of Banking and Insurance.

- Course period of the program completed with the highest GPA.
- Thesis prepared on “Risks and Investments in Emerging Markets”.
- Improvement of technical knowledge on capital markets, fundamentals of bonds and stock markets.

1990 – 1995

Graduate program at University of Marmara, Political and Administrative Sciences, Economics – Finance program (French).

- Graduated as 2nd Honor Student and awarded a scholarship right in France.
- Graduation thesis on “Factoring, Forfaiting and Swaps”, in French.
- Fundamentals of Political Sciences, Economics and Managerial Sciences.
- 1 year preparation class on French. Knowledge of French culture as well as the language.

1983 – 1990

High School at Tarhan College (English)

- Active duty on establishment of “Prefecture system”, constructing a bridge between school management and students, as a representative of students. Using some authorizations and privileges given by the school management.
- 1 year preparation class on English.

Professional Skills

Languages: English : Perfect
French : Very Good
Spanish : Medium

Computer: Excellent command of professional programs such as Reuters 3000 Xtra , Reuters Power Plus Pro, Reuters Graphics, Metastock. & Finnet

Excellent command of Windows programs, such as Excel, Word, Power Point, OneNote, etc.

Professional Licenses: * Capital Markets Board, Advanced Level License.
* Capital Markets Board, Derivatives License.
* Trading License in ISE Bonds and Bills Market

Professional Communities : * International Council of Shopping Centers (ICSC) European Research Group (ERG) Member
*Member of Royal Institute of Chartered Surveyors (MRICS).
*MRICS Assessment Committee member

Other

Interest in Martial Arts, Archeology, History, Culinary arts and different cultures.

CMASS 1X & SSI Deep Sea Diver Licenses (Level 2)

References

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